

Making the Leap Virtual Summit Agenda

6:00pm ET, March 1st: Making the Leap Deep Dive with Bruce D Schneider & Luke Iorio via video stream in the Making the Leap Virtual Summit Event Area

March 2nd

10:00am – 11:00am: “Speeding Up Around the Turns” with Luke Iorio & Jen Andersen

11:00am – 11:50am: “Develop a Money Mindset” with Ivy Slater

11:50am – 12:10pm: Break (“Exciting Happenings at iPEC” with Dan Beldowicz & Raechel Anderson)

12:10pm – 1:00pm: “Selling Coaching” with Jeff St. Laurent

1:00pm – 1:50pm: “Make Your ‘Quirk Work!’” with Rick Clemons

1:50pm – 2:00pm: Break (“Make the Most of Live, Lead, Play” with Dan Beldowicz)

2:00pm – 2:40pm: “Creating a Sales Funnel with the ELI” with Stacy Hartmann and Luke Iorio

2:40pm – 3:30pm: “Convert Clients Using the ELI” with Paul Gilbride and David Kaplowitz

3:30pm – 3:45pm: Break (Fun with Raechel & Jen)

3:45pm – 4:15pm: “How to Use Masterminds to Scale Your Business” with Luke Iorio, a cameo with JJ Carolan, and a special bonus with Jay Fiset

4:15pm – 5:30pm: “Top Tips to Grow Your Business” Panel Discussion with Jeff St. Laurent and Guest Panelists: Saber Fatnassi, Morgan Field, Emily Fowler, Jose Guzman, Paul Monahan, Raechel Anderson

5:30pm – 6:00pm: “Final Thoughts” with Luke Iorio